



# Dental Health Products, Inc.

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*DHPI means dental supply and equipment!*

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NEW FRANKEN, WI—September 11, 2012. Dental Health Products, Inc. (DHPI) recognizes KaVo as being Vendor MVP at its 2012 National Sales Meeting. DHPI sales, service, and support representatives selected the company because of its quality product line, educational experience, presentation, enthusiasm, and knowledgeable sales reps. KaVo carries an extensive line of low and high-speed handpieces, electric handpieces and accessories priced to fit any dental practice's budget.

KaVo was chosen over 23 other participating merchandise and equipment vendors by popular vote of attendees. Some sample comments made by the DHPI sales team were that "Bruce Hill and Katy Schroeder were outstanding presenters" and that "they provided quality, detailed information about their products." Furthermore, they were "extremely pleasant to talk to and seemed sincerely interested in working with us".

"All of our sponsoring vendors did an outstanding job this year; however the KaVo team really stood out. KaVo and Dental Health Products, Inc. have enjoyed a long and profitable partnership together," states Steve Desautel, V.P. Sales & Marketing. "We are happy to acknowledge their excellence with the Vendor MVP award."

Dental Health Products, Inc. is a full-service distributor of dental supplies and equipment with two distribution centers and seven full service branch locations. DHPI is considered one of the top dental distributors in the U.S. It offers full-line equipment sales, installation and service, hand-piece and small equipment repair, office design, digital equipment and integrated practice management software, inventory control products, and personalized account management.



Katy Schroeder and Bruce Hill of KaVo demonstrate their products to a group of DHPI sales team members.